

## From the Chairman

Already we are at mid-year and as usual much has been happening at D&S. Particularly I would like to mention two important events. The first was a very successful D&S Uganda celebration to mark the opening of the impressive new Head Office premises and also their 20th Anniversary. This is reported elsewhere, though I would particularly like to congratulate the D&S Uganda team, so effectively led since the business was established by **Ephraim Wainaina** and ably assisted since the beginning by **Simon Batte**. After the event I visited the solar pumping projects being undertaken for **Danish Refugee Council** in Arua and saw for myself the extraordinary achievement in completing complex installations in record time. I was particularly pleased to see the independent capacity that D&S Uganda has developed and in many ways it is a centre of excellence in the D&S Group. Well done on all those achievements!

May is also when we celebrate the traditional **Founders Day** with activities held throughout the Group, this year the worthy



Group Chairman Alec Davis and Group CEO David Gatende are pictured with award winners at D&S Founders Day 2018 held in Karura Forest, Nairobi.

focus being tree planting. The various activities are reported elsewhere, though I would like to particularly mention the Service Award recipients. No less than 24 ten year awards were presented and three 25 years awards with a total of 98 people having achieved this milestone over the years. Recipients were **Stephen Mugo, Jacob Mbithi** and **Alfred Bedia**, their

exemplary service being very much appreciated. Stephen and Jacob have also followed in their father's footsteps, both of whom also reached the 25 year milestone, and have even deeper links to the company. The success and traditions of D&S have been established by the examples given by people like Stephen, Jacob and Alfred and the many before them and we all owe a great debt to them.

I conclude with some very sad news and that is the tragic passing of **Edward Nzyoka** and **David Odesso**, both through most unfortunate road accidents. They were both loyal and dedicated employees who were much valued and my deepest condolences are given to their families for their irreplaceable losses.

## New Products - Dayliff Ultrasun Solar Water Heaters



UFS - Flatplate Open Loop

UFX - Flatplate High Efficiency

UVT - VacTube Low Pressure

UVR - VacRode High Pressure

In recent years solar water heaters have become a common sight on buildings and roofs across the region and rising environmental awareness as well as legislation making solar systems mandatory on residential buildings in Kenya, has led to greatly increased levels of demand.

D&S has been a participant in the industry for over 15 years and is a major player with one of the widest product ranges available. In response to market demands the range has been improved and updated and now relaunched under the **Dayliff Ultrasun** brand, which is already proving to be popular with

partners. The expanded range includes both direct and indirect systems available in **flatplate, vacrod** or **vactube** configurations and in 150L, 200L and 300L sizes.

This comprehensive range now caters for all budgets from basic value models up to premium systems with smart controllers and also offers a solution to various input water conditions. Both pressurized and non-pressurized units can be specified depending on the existing plumbing configuration and can be retro-fitted to hot water geyser systems. The Dayliff Ultrasun range is now available from all D&S branches with consultations and surveys being offered free of charge.



# Founders Day 2018 Celebrations



## Western Cluster



## D&S Rwanda



## D&S S. Sudan



The D&S tradition of **Founders Day**, which marks the Company's establishment in 1946 by **Eddie Davis** and **Dick Shirliff**, has been celebrated across the Group with a series of family-inclusive staff events and CSR activities with this year's theme being tree planting.

The **D&S HO** event, with over 300 participants, revisited Karura Forest in Nairobi to plant indigenous trees and enjoy a program of exercises and games. As usual, the Chairman **Alec Davis** and CEO **David Gatende** gave addresses and recognized Milestone Service Award winners as well as the **Grundfos Fellowship Awards** winners.

The **Eastern, Western** and **Coast** clusters arranged their own tree plantings and lunches at Ol Donyo Sabuk, Menengai Crater and Tudor Water Sports respectively. Meanwhile **D&S Uganda** planted trees and luncheoned at Mabiro Forest, **D&S Tanzania** donated school desks and equipment to Nyantira Mennonite Academy and **D&S Zambia** did a 10km fundraising walk for SOS Children's Village and splatted each other at paintball! Elsewhere D&S Rwanda made a CSR donation and visited the Genocide Centre, **D&S South Sudan** did litter picking on the banks of the Nile and **D&S DRC** visited Bumi Orphanage and donated foodstuffs.

## D&S Uganda



## D&S Coast



## D&S Eastern Cluster



## D&S Uganda Celebrations



D&S Group Chairman, Alec Davis and Guests of honour are pictured at the ribbon cutting ceremony to mark the opening of the new D&S Uganda HO.

D&S Uganda has been busy recently celebrating two important milestones, the **opening of its new Kampala Head Office** and its **20<sup>th</sup> Anniversary**. At a well-attended event at the new premises, Group Chairman **Alec Davis** was Guest of Honour and formally opened the building. A number of prominent guests including HE the Kenyan Ambassador, Major General (Rtd) Geoffrey Okanga also attended and in short speeches spoke glowingly about Davis & Shirliff's contribution and commitment to Uganda. The event concluded with a cake cutting ceremony to mark the 20 year anniversary by the D&S Uganda ladies.

## Danish Refugee Council Projects



D&S Chairman Alec Davis, GM Supply Henry Davis and D&S Uganda staff led by COO Simon Batte during a visit at one of the project sites.

**D&S Uganda** has recently completed an important humanitarian project funded by the **Danish Refugee Council** to provide six solar powered water supplies for refugees around Arua in North West Uganda. Over 1 million refugees have moved to Uganda, and the government, working with **UNHCR**, has provided infrastructure to support them. The installations include state-of-the art **Grundfos/Lorentz** pumps and controllers and in some installations tanks on towers as well as extensive distribution pipelines. The project was managed by Commercial Director **Simon Batte** and Technical Manager **Philip Walusimbi** and was exceptionally organised being finished in a record time of three months.



## Staff News

### Appointments



**Herman Gacugi**



**Gloria Obel**



**Christine Muchemi**

D&S is pleased to welcome **Herman Gacugi** (HO Finance), **Gloria Obel** (HO IT) and **Christine Muchemi** (HO Internet Sales). They are all wished long and successful careers with the company.

### Commendations

Commendations were recently awarded to **Reuben Masoo** (HO R&D), **Richard Origa** and **Patrick Njagi** (HO Stores), **Simon Munga** and **John Waema** (HO Water Treatment) for exceptional contributions. Their efforts are greatly appreciated.

### 10 Year Awards

Congratulations to **Michael Kiiru** (HO Manufacturing), **Silvester Ochieng** (HO Technical), **Michael Mogusu** (HO Field Service), **Jared Nyauntu** (HO Supply), **Michael Tharamba** (HO Supply), **Michael Kitheka** (HO Sales), **Doreen Mbaka** (HO Office), **Alex Omondi** (HO Supply), **Lena Sumuni** (HO HR), **Naomi Mburu** (HO Marketing), **Philip Holi** (HO Technical), **Mercy Wanjohi** and **Yusuf Siraj** (D&S Coast), **Kennedy Ojunge** (D&S Kisumu), **Robert Mwema** (D&S Machakos), **Peter Makokha** (D&S Voi), **George Ndege** (D&S Meru), **Jacob Korir** (D&S Kitale), **Titus Njenga** (D&S Thika), **Bupe Mwamba** (D&S Zambia), **Peninah Mbabazi** and **Joseph Luyima** (D&S Uganda), **Donald Milinde** and **Japhet Ngalemi** (D&S Tanzania).

### 25 Year Awards

Congratulations to **Jacob Mbithi** and **Stephen Mugo** (HO Supply) and **Alfred Bedia** (HO Manufacturing)

### Grundfos Fellowship Award Winners

<b>Head Office</b>	Desmond Rao
<b>Nairobi Cluster</b>	Julius Waitthaka
<b>Easter Cluster</b>	Wilson Mbutia
<b>Western Cluster</b>	Kenneth Chepsigor
<b>Coast Cluster</b>	Aggrey Temoi
<b>Tanzania</b>	Donald Milinde
<b>Zambia</b>	Hopson Mwamahonje
<b>Uganda</b>	Richard Kakungulu
<b>Rwanda</b>	Pepin Ikuzo

### Births

Congratulations to **Catherine Ndavi** (HO IT) and her husband Brian on arrival of their daughter Ava, **Joyce Kaberere** (D&S Downtown) and her husband Moses on the arrival of the son Neil, **Samuel Kahiu** (HO Stores) and his wife Ann on the arrival of their daughter Amelia and **Dominic Wachira** (D&S Naivasha) and his wife Susan on the arrival of their daughter Nichelle.

## Staff Profile - Stephen Mugo



**Stephen Mugo**, the D&S HO Logistics Manager, has recently celebrated his 25<sup>th</sup> anniversary at D&S and has been part of the company's journey in that period from a small local company to the regional industry leader that it is today. Hailing from Dagoretti, Mugo schooled at Mutuini Primary, Dagoretti High and Moi

Forces Academy before obtaining his BSc and Diploma in Procurement from the University of Nairobi and Kenya Institute of Management respectively.

As a student Mugo was a champion debater and his first job was as a high school teacher, both skills that have stood him in good stead for his current role dealing with unruly transporters! He joined the company as a stores clerk followed by a stint in accounts before being promoted to stores manager. He later founded the Logistics department in 2004.

Mugo is a 2<sup>nd</sup> generation D&S staffer as his father, the late Mugo Kinyanjui, also served 25 years at the company and Mugo fondly remembers the two years they overlapped with each other. He has an additional three relatives including two uncles and a great uncle who worked at D&S and so Mugo grew up knowing where he wanted to make his career. He cites his most memorable experience as being the painful transition from manual to computerized stock management where the system would keep him busy late into the night by crashing just before the final entry was made thereby forcing him to start the whole process again.

A family man of faith, he is married to wife Nancy and is blessed with four daughters. Perhaps surprisingly, Mugo also owns an attention seeking Chihuahua dog called Chloe. Of life he says the secret is to be honest, make the right choices and to do as much good to others as possible so that they in turn do good things to you. His plans for the future include pushing the D&S supply function to the next level as well as running for public office and with a character like Mugo's, there is no doubt he would do well at the ballot box!

## D&S Community Activity



D&S Coast led by GM Mohamed Farook has installed and commissioned a Dayliff DSD pump at Makupa Primary School where the staff also planted 56 trees in the grounds as part of their Founders' Day activities. Pictured are staff and students as they plant a tree.



# D&S Pictorial

## Kenya Red Cross Projects



D&S HO Engineering has recently carried out two large disaster response water treatment projects with partner Kenya Red Cross in Baricho and Wote. The plants, which were installed within a week time frame, replace existing infrastructure destroyed by flooding and produce 1 million litres of clean water per day for local residents. Pictured are D&S technician's on site during installation.

## D&S Kitwe Generator Installation



D&S Kitwe has installed and commissioned a 500kVA Dayliff Cummins powered generator at Kitwe Teaching Hospital. The gensets, which will provide power back up capacity, will ensure uninterrupted power supply to the institution. Pictured is D&S Kitwe's manager Kakompe Lutanga, Daniel Hanyanga and the hospital Engineer Kebby Mushili during the commissioning.

## D&S HO Participates in Solar Expo



D&S HO Solar Segment Manager Norman Chege has organised his teams participation in the Solar Expo held at Nairobi's KICC. D&S's solar range has recently been expanded and includes solar power generation, solar pumping, water heating and solar lighting. Pictured are staffers Faith Kamau and Dennis Nderitu as they engage with a customer.

## Irrigation Segment Launch



Irrigation is D&S's seventh and most recent product segment and a launch event showcasing the new product range was held in Karura Forest, Nairobi. The interactive session was well supported by over 120 guests who watched live demonstrations of rain guns, pop up sprinklers and drip irrigation systems. Pictured are guests during a demonstration.

## Machakos Governor Visits D&S HO



Machakos Governor Hon Alfred Mutua recently made a courtesy call to D&S to discuss partnership options for providing sustainable water and energy solutions to his county. Pictured with the Governor are Group CEO David Gatende, Chief Operating Officer Dr MAS Waweru and Technical Director Philip Holi at D&S Head Office.

## D&S HO Hydrolab Water Treatment Plant



D&S HO Field Service under GM Service David Bolo has supplied and installed two 6m<sup>3</sup>/hr Dayliff Ultrafiltration Units and a 8m<sup>3</sup>/hr Dayliff Reverse Osmosis Unit to Hydrolab Ltd, the bottlers of the renowned Glacier water brand. Pictured is the team from D&S handing over the plant to Hydrolab officials at the commissioning.

## D&S Supports Rhino Charge 2018



D&S and partner company Bioliff have supported an entry into the 2018 Rhino Charge, the famous off road event recently staged in a remote bush location. The event raises funds for the protection of the environment and ecosystems and the D&S vehicle, manned by Bioliff Director Charles Mousley, won the coveted Rhino Spirit Trophy.

## New Vehicle Livery



The fleet of well-known and ubiquitous D&S vehicles with their distinctive livery has recently been expanded to include Nissan NV200 delivery vans. The compact new model has a larger capacity and is ideal for urban deliveries to D&S branches, partners and online customers. Pictured is Logistician Moses Munguti with a new van.