

## From the Chairman

This Newsletter edition marks one of the most significant events in the history of Davis and Shirliff, inauguration of the **new Distribution Centre at Tatu City**. D&S faced the capacity dilemma of all growing companies as the Dundori Rd Head Office warehousing facility became increasingly unfit for purpose. This led to the birth of the Tatu project that since completion has lifted D&S to the next level providing much improved efficiencies and the capacity for considerable volume growth. This impressive development was recently opened by my **wife Christine** and the project was managed by son **Henry** so to an extent it has been a family affair, though of course so many others have made huge contributions to make it a success. Particularly I would like to appreciate the many **Supply and IT staff** who have worked tirelessly on the move, the architects **Boogertman & Partners** for their striking design, the contractor **Ark Construction** for the speed and quality of their work and **Steven Jennings**, the visionary who conceptualised and is executing the Tatu City project.

The Tatu Distribution Centre is a major strategic investment by the D&S Group being the central stocking hub enabling hugely improved service levels to its wide regional operations as well as



D&S Group Chairman Alec Davis and his wife Mrs Christine Davis are pictured together with staff and guests at the inauguration of the new Distribution Centre at Tatu City.

being the centre for development of the growing e-business. It will make a big contribution to the D&S Group's purpose of **'Improving Lives'** through better access to the essential products and expertise that it supplies. We are all very proud of the result which we feel is a world class facility that represents the standards and aspirations of the D&S Group and look forward to reaping the many benefits that this

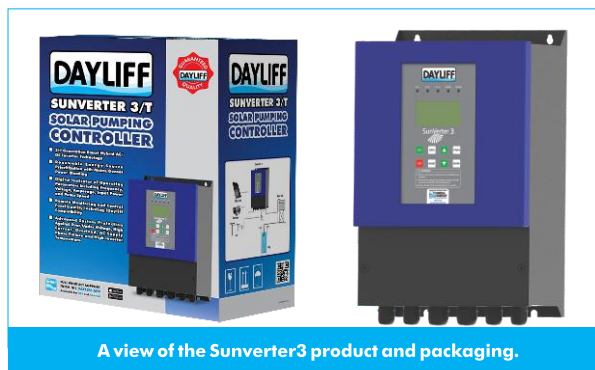
resource will no doubt bring.

We are now well into the new year and of course Covid remains with us, though we have been fortunate in Kenya with relatively lower disruption and infection levels due to, in no small part, good management by the Government. I feel the balance between lives and livelihoods has been well judged and hopefully as vaccines become available normality will return. D&S has been fortunate in that last year business levels held up and we took the opportunity to introduce several important initiatives, especially digitally, as well as continuing development of the Branch network and introducing several innovative new products. I feel that with the increased efficiencies from Tatu, our wide branch network and strong product range and of course our dedicated staff, that we are well placed and I look forward to a much better 2021.

## New Product - Dayliff Sunverter3

The D&S Group's commitment to innovative **solar solutions** has resulted in the recent introduction of several new **Dayliff product** ranges including **Sunflo DC** pumps and **Suntower support structures**. Now the **Dayliff Sunverter**, its market leading range of AC Solar Pump controllers, has also been updated and builds on the success of predecessor models. Specifically designed for solar-powering AC motors in various water pumping applications, the new **Sunverter3** model features upgraded electronics and functionality as well as hybrid technology that enables concurrent operation of AC power from mains or generator supply whilst prioritizing and maximizing solar supply.

The compact and weatherproof new unit is adaptable to all pump



A view of the Sunverter3 product and packaging.

motors and can be retro fitted to existing AC supply installations in solarization projects. Integrated with the **iDayliff control** platform, the fully automated **Sunverter3** also features patented **MPPT technology** offering up to 99% efficiency, 8 years of operational data storage and full motor protection with soft start capability. Available in sizes from 1.1kW to 22kW, the Dayliff unit is fully

supported by the D&S group's suite of digital platforms including the **D&S FLO app**, **davisandshirliff.com** and the **Solarcalc sizing tool**.

The most advanced Solar Pump Controller available in the market, **Sunverter3** comes with the added benefit of being 20% more competitive in terms of price than previous models.

# D&S Opens Tatu Distribution Centre



With much occasion D&S recently hosted a major event to officially inaugurate its impressive new **Tatu Distribution Centre**. As the distribution business has grown this significant investment was driven by the increasing congestion at the Dundori Rd warehousing facilities and a fresh start had become essential. The Tatu City site was selected as being ideal for the purpose being in a readily accessible undeveloped location outside Nairobi as well as being an excellent living and working environment. The project design was awarded to industrial architects **Boogertman and Partners** who originated the striking design that is being widely admired for its aesthetics and efficacy. Project managed by **MaceYMR**, the construction contract for the 10,000m<sup>2</sup> warehouse and office structure was awarded to **Ark Construction** with the building frame and cladding provided by **Steel Structures**, all parties doing an excellent job in completing the building on budget and on time in just over a year. UK logistics consultant **Ken Porter** was also invaluable in guiding the analysis of

requirements and design. The result is most impressive and there are probably few more advanced distribution centres in the region. Overall responsibility for the facility is under Supply Director **Anthony Wangondu** with **Henry Davis** leading the project management and also tasked with daily management assisted by the team leaders **Maina Mbatia, Stephen Mugo, Mercy Wanyoike, Evelyn Wainaina** and **Brenda Muhati**.

The opening event was well attended by various D&S friends and partners as well as a number of staff and after guests were shown round the facility there were various speeches concluded by **Group Chairman Alec Davis**. Special guest and old friend **Naresh Mehta**, who has been dealing with D&S for over 45 years, also said a few kind words about how the Company has developed and achieved its success. The event concluded with the official opening of the facility by **Mrs Christine Davis**, wife of the Chairman, to the applause of all guests.



## Staff News

### Commendations

Commendations were recently awarded to **Kennedy Nyagaya** (HO Field Service), **Julia Odhiambo**, **Felista Maina** and **Joseph Okal** (DSR's), **Evans Ongoro** (HO Sales) **Evelyn Wainaina** and **Brenda Muhati** (HO Supply) **Nancy Taka** (D&S Westlands), **Gideon Achoki** (HO Logistics), **Lilian Sudi** (HO Borehole) and **Stephen Muhia** (HO Pools). Their special contributions are greatly appreciated.

### Births

Congratulations to **Henry Davis** (Supply Director) and his wife Heather on the arrival of their daughter Poppy, **Ephantus Gitari** (HO Water Treatment) and his wife Phyllis on the arrival of their son Mark, **Moreen Etarukot** ( D&S Kitui ) and husband Muli on the arrival of their son Thaddeus, **Gilbert Mesa** (HO IT) and his wife Linda on the arrival of their son Hudson, **Michael Njeru** (HO Solar) and his wife Joyce on the arrival of their son Rey, **Churchill Obiero** (D&S Kisumu) and his wife Norah on the arrival of their daughter Laurel and **Tina Tile** (D&S Uganda) and her husband Joel on the arrival of their son Seth

### Marriages



Wilson Mugisha (D&S Uganda DSR) and his wife Grace Mukakyimenyi celebrate together on the occasion of their joyous wedding.



Abel Kweyu (D&S HO Engineering) and his wife Pauline as they receive a gift from their parents on their colourful wedding day.

## Staff Profile - Evelyn Wainaina



**Evelyn Wainaina** is a valued member of Group Supply at Head Office where she began her career with D&S 15 years ago as a Procurement Assistant and now occupies the position of Parts Manager.

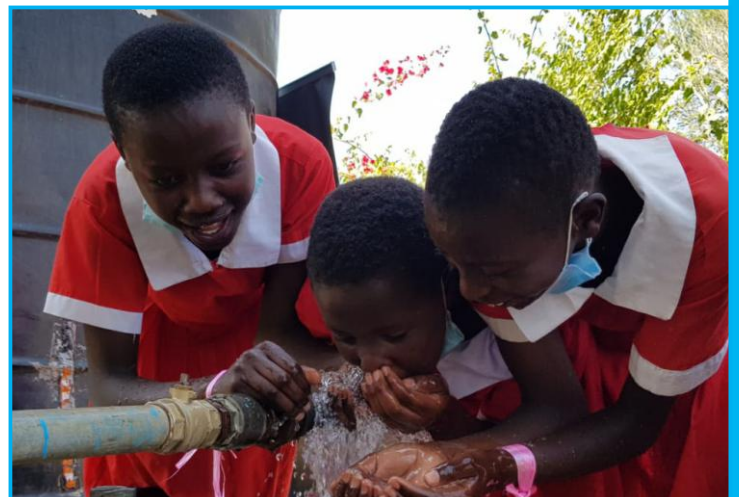
A Nairobian, Evelyn was born a stone's throw from D&S HO at Mater Hospital before pursuing her education at august institutions Westlands Primary, Alliance High and finally Makerere University where she took her BComm. Her first job was with Uchumi Supermarkets before she found employment with 'the water people' as she knew D&S at the time although she had been aware of the company for most of her life.

Married to Mungai, Evelyn is three times blessed with children Ryan, Melissa and Isabelle and she and her husband could also be said to be fond of German Shepherd dogs of which they have ten at home! A self-professed bibliophile and autodidact, Evelyn's favorite book is the Bible and she also loves learning new skills with fitness, design, repair, baking and farming listed as some of her many interests.

Of D&S, Evelyn cites her varied experiences with the company in different departments as the highlights and enjoys the freedom that the company offers to get the job done, describing it as a very dynamic environment. She applauds her colleagues for their liveliness, supportiveness and knowledge while they describe her as being quiet, wise, honest and a very fast walker who can reach Nairobi's CBD from D&S in under twenty minutes!

A believer in continuous personal improvement, Evelyn's philosophy is that life is what you make it and that you should take full advantage of your God given abilities as these are gifts that will get you through to the end. Sound advice indeed from the fast-striding polymath of Dundori Road!

## Improving Lives



D&S HO donated and installed a Dayliff DSM submersible motor to Nkaimurunya Primary School in Rongai. The motor is a replacement of the original one which was donated in 2010 with the Dayliff DS wet end still in good working order. Pictured are some of the students as they celebrate the resumption of water supply.

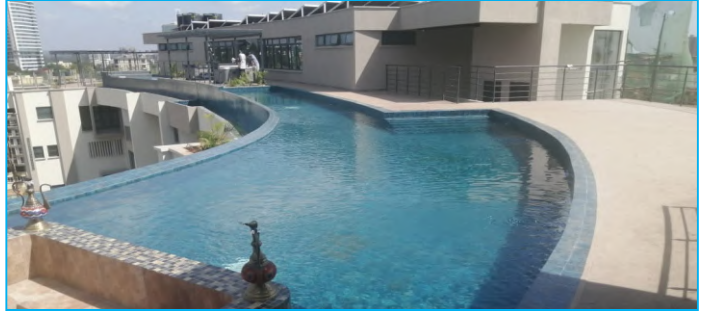
# D&S Pictorial

## D&S Uganda Solarisation Project



D&S Uganda under MD Simon Batte have successfully supplied and installed a series of solar photovoltaic energy packages for water supply schemes around the country. Pictured are D&S engineers at the Kyegegwa scheme where the 150kW system produces 60m<sup>3</sup> of water per hour for the local community.

## D&S Pools Rumaisa Luxury Project



D&S Group Pools led by Segment Manager Stephen Muhia have designed, supplied and installed a complete solution including pumps, filters, chlorinators, fountain jets, lights, steam room and sauna at the prestigious Rumaisa project in Riverside. Pictured is one of the roof top infinity pools.

## D&S HO Al Jamea Water Treatment Plant



D&S HO Commercial under Moses Kitheka have supplied and installed a 25 m<sup>3</sup>/hour Dayliff Ultra filtration plant for Al Jamea Project in Karen. The plant, which is controlled and monitored via the iDayliff digital platform, has been designed to treat harvested rainwater from a dam and will ensure reliable and safe water supply to the campus.

## D&S Tatu City DC Solar Project



The new D&S Tatu Distribution Centre has installed in a 20kW Dayliff Sungrid solar system on its vast 2.5-acre roof to supply power to the facility during daylight hours. The solution will have paid for itself within three years and will reduce power bills at the facility thereafter. Pictured are technicians affixing the PV modules onto the structure.

## Upper Hill Water Treatment Project



D&S HO Water Treatment Department under Bernard Rono have supplied and installed a 6m<sup>3</sup> Dayliff Ultrafiltration and Reverse Osmosis plant at Upper Hill Medical Centre. The plant provides vital pure water for the dental, surgical and drinking requirements of the facility. Pictured is D&S's Lilian Sudi, Sylvia Wairimu and project caretaker Kennedy Muchoki.

## D&S Uganda Mpala Ranch Project



D&S Uganda under MD Simon Batte has supplied and installed three 200m<sup>3</sup> water tanks at Mpala ranch in Masindi district. The elevated reservoirs will provide water storage to provide consistent supply to the community, livestock and irrigation activities at the ranch. Pictured is one of the installations.

## Bioliff Waste Water Project



D&S partner Bioliff have successfully executed a large waste water project at the Cooperative University in Karen where they supplied an ASBR 5000PE waste water system to cater for 5,000 campus residents. Pictured are Bioliff Engineers led by Director Sam Muttai at the commissioning.

## D&S Lamu Pamoja Initiative



D&S Lamu under manager John Kioko together with D&S Improving Lives initiative have partnered with Pamoja Initiative, a foundation that focuses on girls' safety and empowerment through a swimming programme in Lamu, Kenya. D&S donated a half year supply of pool chemicals towards the project. Pictured is John Kioko and the Pamoja team during the handover ceremony.