

From the Chairman

We live in difficult times with Covid still a big issue in the country that is causing considerable disruption and suffering to many. Though there are good prospects of return to a new normality with the vaccine roll out, which we are strongly encouraging our staff to have, the ramifications of the ongoing pandemic continue to be felt in many areas. This is particularly so

within the world supply chain caused by Covid restrictions, material shortages and price increases and now disruption to the world shipping and logistics networks. This latter situation is affecting the entire world leading to the concerning prospect of product shortages and price increases, D&S being impacted like all other trading organisations. We are managing as best as we can though regrettably it is unlikely that the situation will start to improve until next year and customers must therefore understand if they experience supply delays that are quite beyond our control.

On a more positive note D&S continues to expand its branch network and this year has already opened new branches in Kenya in **Isiolo** and **Kericho** and is presently working on additional locations in **Gikomba** in Nairobi, **Wote** in Ukambani and **Nyahururu** in Laikipia. We will soon have over 70 branches in the region with over 40 in Kenya that are all doing well and are proud of



Group Chairman Alec Davis, CEO David Gatende, GM Industrial Area David Bolo and CSR Coordinator Nur Riday are pictured as they showcase the 2021 H1 #ImprovingLives Report to the media at D&S HO.

the fact that we are bringing our products and expertise closer to the customer who is benefiting from their applications and the resulting way they improve lives. I must particularly commend the Branch managing Executive **Margaret Kuchio** and her assistant **Titus Njenga** who have done excellent work in establishing the operational routines as well

as the **Tatu supply team** who ensure the system works through regular product deliveries. This successful strategy will continue to be rolled out both in Kenya and in the regional countries.

D&S and its staff are fortunate in many ways and there is a strong common desire to give back, especially as all D&S products improve lives by the nature of their use. Focusing on providing water and energy solutions to deprived communities, **CSR** has been an important policy for many years and the initiative has recently been enhanced by D&S Kenya MD **Edward Davis** and CSR coordinator **Nur Riday** with many projects undertaken. These are summarised in the latest '**Improving Lives**' Report, which makes inspiring reading, and I must congratulate all involved including many staff who freely give their spare time. D&S strongly believes in the **Purpose before Profit** philosophy and I am proud of the contribution we are able to make.

New Products - Dayliff Smart 45 & Circ 16

Dayliff, the brand of Davis & Shirliff that offers one of the widest and best supported ranges of quality water pumping solutions available, has recently added two innovative new products to its portfolio. The **Dayliff Aquastrong SMART 45** is a versatile and smart variable speed water boosting pump ideal for automatic pressurized supply for houses, apartments, offices providing constant pressure for varying water demand at the highest possible efficiency. In addition to this, the **Dayliff Aquastrong CIRC 16** has also been introduced, which is an ultra-compact smart inverter-controlled water boosting pump suitable for various domestic applications including hot water



circulation for electric or solar water heaters as well as shower and general tap pressure boosting.

Aside from their advanced technology and focus on sustainability and efficiency, the products are also visually striking with an attractive modern design that will appeal to the most discerning and demanding

customers. As with all Dayliff solutions, the new pumps come with industry leading warranty and digital support from the Dayliff App and website and are available now from all D&S outlets. Visit <https://www.davisandshirliff.com/videos> to see the product's launch video.

D&S Zambia 20th Anniversary



Group Chairman Alec Davis, GM Supply Henry Davis, MD Jonathan Mainga and D&S Zambia staff with are pictured at the Head Office in Lusaka celebrating the occasion of the Company's 20th Anniversary.

D&S Zambia has recently been celebrating the **20th Anniversary** of its inception in Lusaka by founding Managing Director **Jonathan Mainga** and Group Chairman **Alec Davis**. Originally an Engineer working at D&S Head Office, Jonathan landed in Lusaka in 2001 with little more than a suitcase and an idea but quickly and effectively set about creating the market leading organisation that D&S Zambia is today. With his characteristic charm and quiet determination, Jonathan is one of D&S's great leaders who inspires others to develop their businesses as he has. D&S Zambia now employs over ninety staff

stationed throughout a network of eight branches countrywide and over the years has successfully executed several large projects of National importance. Due to the current restrictions, celebrations were largely digital but nevertheless appropriately marked the efforts of the D&S Zambia staff complement in achieving what they have. Going forward, the current exciting project involves the ongoing construction of the Luanshya Road **Distribution Center** which is expected to transform the operations of the business and move it to the next level.

D&S Tanzania ISO Certification



D&S TZ MD Ben Munyao, QMS Coordinator **Fausta Kwesigabo** and colleagues are joined by ISO representative **Charles Furuguru** and Amen Consulting **Liz Wachuka** on the joyous occasion of the certificate award ceremony in Dar es Salaam.

D&S Tanzania under Managing Director **Ben Munyao** has recently been awarded the coveted and stringent **ISO9001:2015 certification**. The standard, which recognizes the highest levels of professionalism and integrity that a company can achieve, requires organizations to understand and plan to meet the needs and expectations of all stakeholders whilst adequately addressing risks and opportunities in their operating environment. The latest certificate was recently presented at a colourful ceremony at D&S Dar es Salaam by Bureau Veritas representative **Charles Furuguru** to MD Ben and provides externally audited evidence that D&S Tanzania is an organization that is continuously improving whilst striving for the highest standards to consistently deliver to stakeholder expectation. The D&S ISO initiative is led by Group Internal Auditor **Benard Karimi** who leads a team of ISO champions responsible for applying the standards in their respective business units. In the case of D&S Tanzania, QMS Coordinator **Fausta Kwesigabo** is commended for her efforts in qualifying for the accreditation, which is exceptionally rare in Tanzania, with only a handful of other firms having attained the standard.

2021 H1 #ImprovingLives Report



A view of the recently released 2021 H1 #ImprovingLives Report.

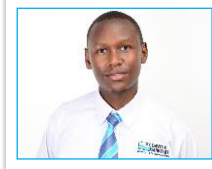
D&S has released its latest report on the activities of its **#ImprovingLives** corporate social responsibility (CSR) activities with Group Chairman **Alec Davis** noting in the foreword that the initiative has had an active 1st half of 2021, completing **87 projects** which have benefitted over **124,000 lives**. 46 of these projects involved combating the threat of Covid-19 in schools and disadvantaged communities in 26 counties across Kenya as with increased access to water, and availability of hand washing stations, people have the means to combat viral transmission. Another success story of the initiative has been the provision of **Dayliff Solar Pumping** systems of which 30 have been completed this year and have resulted in free and clean energy to increase and improve access to water to schools and deprived communities. Harnessing the abundant power of the sun to power borehole and irrigation pumps is both environmentally friendly and, crucially, sustainable for community projects. Visit **davisandshirtliff.com** to read the interesting 48-page report in either flipbook or pdf versions.

Staff News

Appointments



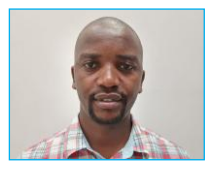
Brian Mwaura



Victor Kibet



Naima Abdala



Emmanuel Chiloli



Stephen Maina



Rachael Kimani

D&S is pleased to welcome **Brian Mwaura** (D&S Machakos), **Victor Kibet** (D&S Kericho), **Naima Abdala** (HO Internet Sales), **Emmanuel Chiloli** (HO Supply), **Stephen Maina** (HO Workshop) and **Rachael Kimani** (HO Water Treatment) They are wished long and successful careers in the company.

Commendations

Commendations were recently awarded to **Peter Ngugi**, **Alex Githinji**, **Grace Njagi**, **Mercy Kirui**, **Mary Mutiso**, **Timothy Musembi**, **Martin Musyoka**, **Lewis Njeru**, **Elizabeth Maina** and **Joy Wambui** (HO Supply), **Ephantus Gitari** (HO Service), **Victor Mutinda** (D&S Kitengela), **Moses Okwaro** (HO Dispatch), **Misky Mohamed** (D&S Nanyuki), **George Kioko** (D&S Nakuru), **Yusuf Siraj** (D&S Mombasa), **Vincent Ouma** (D&S Downtown), **Kennedy Owitchira** (HO Technician) and **Ahmed Muse** (HO Business Development). Their special contributions are greatly appreciated.

Births

Congratulations to **Maxwell Lweya** (D&S Nakuru) and his wife Grace on the arrival of their twins Summer and Sifa, **Mohamed Dagol** (D&S Mombasa) and his wife Munira on the arrival of their son Marzuq, **Jacqueline Chelangat** (HO Accounts) and her husband Brian on the arrival of their daughter Neema, **Ahmed Jaffer** (D&S Mombasa) and his wife Fatma on the arrival of their son Ahmed, **Merceline Olala** (HO Retail Sales) and her husband Chris on the arrival of their daughter Gaylle and **Mary Mutiso** (HO Supply) and her husband Stephen on the arrival their daughter Jaina.

Marriages



Jonathan Bukenya (D&S Uganda) and his bride **Esther** as they celebrate together on the occasion of their colourful wedding day.

Staff Profile - Maimuna Kirumbi



D&S Arusha Branch Manager **Maimuna Kirumbi** is a popular and well-established member of the Senior Management Team under MD Ben Munyao at D&S Tanzania where she heads the largest branch outside of Dar Es Salaam. Hailing from the Kagera Region in the Northwest on the shores of

Lake Victoria, Maimuna schooled locally at Sokoine Primary, Kifungilo Girls Secondary and Kilakala High before graduating at the University of Dar Es Salaam with a BSc. in Mineral and Process Engineering.

Always technically minded, Maimuna showed leadership promise from an early age and despite her diminutive stature, being made a prefect by Form 4 and laterally Head Girl at school. Her first job was with a gold mine, and she learnt of D&S through a billboard which piqued her interest and she decided to pursue a career at the company, initially being hired as a Sales Engineer at D&S Arusha in 2013.

A talented lady in many ways, Maimuna is a Mum as well as a marathon runner, blessed with milling technologist husband Dennis and children Dylan and Ella. Other interests include music (particularly Whitney Houston), gardening and her pet German Shepherd Simi. Her colleagues and friends describe her as hardworking, social and a charmer and she describes them as cooperative and friendly.

Of D&S, she enjoys the empowering learning environment and cites her most memorable moment as a meeting with CEO David Gatende who inspired her by saying that she would go far. This fits in with her personal philosophy, 'Tulenge Juu' a Swahili saying that is the equivalent of D&S core value 'Altiora Peto' and means to aim higher. She mentions her aim of looking back on her life and being able to say 'I did my best', which is something that no one doubts that the marathon runner of Arusha will fail to do!

Improving Lives



D&S Tanzania under MD Benjamin Munyao have supplied and installed a Dayliff Suntower with Sunflo solar water pumping system for a local community in Kigamboni. Pictured are staff led by the MD together with recipients during the commissioning of the project.

D&S Pictorial

D&S Karura Forest Irrigation Project



D&S HO in partnership with Kenya Forestry Service and Friends of Karura Forest have recently fitted an impressive automatic irrigation system for the Sports grounds at Forestry HQ, the equipment ensuring the sports fields remain green and lush throughout the year. Pictured is D&S Managing Director Edward Davis with Cristina Croze of FKF and the Chief Conservator of Kenya Forests during the handover ceremony.

D&S HO Selenkay Conservancy Project



D&S HO through the #ImprovingLives initiative have supplied and installed a Dayliff Sunflo solar pumping system at Selenkay Conservancy, Amboseli. The project, through the provision of sustainable and safe water, will help minimize human-wildlife conflict within the community. Pictured is an elephant in front of a D&S solar support structure.

D&S Rwanda Living Water Partnership



D&S Rwanda has partnered with Living Water International to install solar pumping systems for the Muhanga community. The Dayliff pumps which replaced hand pumps will increase water access to over 750 community members. Pictured are D&S Rwanda's Ildephonse Bakuramutsa and Richard Ndekezi, a representative from Living Water International, along with some community members, during the commissioning ceremony.

D&S Kitwe Solar Pumping Project



D&S Kitwe under Branch Manager Kakompe Lutangu have supplied and installed various equipment including a 11kw solar pumping system, 5kVa solar lighting system and a 70kVa Dayliff generator for a fish farm in Kasama, Northern Province of Zambia. Pictured is the team at site after a successful installation.

D&S Zambia World Vision Partnership



Davis & Shirliff Zambia Managing Director Jonathan Mainga and World Vision Zambia National Director John Hasse have signed a three-year Memorandum of Understanding (MOU) that will see the provision of clean, safe and sustainable water supply to selected vulnerable communities across Zambia. Pictured are the pair at the signing ceremony.

D&S Voi Chairman Visit



Group Chairman Alec Davis has been making visits to national branches in Kenya and recently called on D&S Voi and Branch Manager Michael Wajwanga to offer encouragement and advice. Pictured is the group with branch staff in front of the newly relocated and refurbished D&S Voi premises after their meeting.

D&S Kitengela Thorn Grove Project



D&S Kitengela under Branch Manager Amos Mutunga have supplied and installed a Dayliff DRO reverse osmosis plant with Ultraviolet sterilization to Thorn Grove School in Kitengela. The advanced water treatment solution will remove all dissolved solids and impurities as well as bacteria from the water so that it is safe for children to consume.

D&S HO RO Project



D&S HO supplied and installed a 2.5m³ Reverse Osmosis system and a 4m³ Ultrafiltration system at Satmar Developments, residential apartments in Kileleshwa. The Dayliff systems will ensure clean and safe drinking water for the residents. Pictured is D&S Engineer Edward Karanja handing over the project to the caretaker Gabriel Kiarie at the site.