

From the Chairman

May is an important month in the D&S year as it ends the first financial half and is also when we celebrate **Founders Day** which marks the Company's founding in 1946, **now 77 years ago**, by my father **Eddie Davis** and his partner **Dick Shirliff**. We are all very proud of this long history and continuity, which is unusual in the corporate world, and the success that

has been achieved by following the founders guiding principles and values. Celebrations were held throughout the Group to mark the occasion which is also when retirements and service awards are presented.

I particularly commend long serving retirees **Daniel Kamau** and **Paul Ng'ang'a** and also 25-year awardees **David Bolo** and **Mohammed Farook**, both senior executives who have made enormous contributions over their years of service. I also commend an unprecedented **45 10-year awardees**. I'm truly grateful for so many loyal staffers and it shows that D&S must be considered a good



Award winners are pictured with Group Chairman Alec Davis and CEO George Mbugua at the D&S HO Founders Day event held at Karura Forest, Nairobi.

company to work for!

I mention two other notable activities that I have been involved with in the period. The first was the **opening of the new D&S Zambia Luyansha Rd Distribution Centre** in Lusaka. This is a major investment by the Group in our Central African business, the new capacity being transformational. The project was masterminded

by MD **Jonathan Mainga** and I'm very grateful to him for his great efforts. The other was commissioning of a large, combined **Ultra Filtration/Reverse Osmosis 30m³ water treatment plant** for site supply to the **Lake Turkana Wind Project**. This project is a huge achievement establishing a 360 mW wind farm, one of the world's largest, in a most inhospitable environment and making a substantial contribution to Kenya's large renewable energy generating capacity. The D&S installation was a successful collaboration between the HO Projects, Engineering and Water Treatment teams led by **David Ngari** who was the main coordinator with the client. It is an excellent example of D&S's great engineering capacity and a tribute to

D&S Zambia Opens New Distribution Centre

D&S Zambia is now D&S's largest subsidiary that has become the country's market leader in pumps. It also supplies regional markets Zimbabwe and DRC and as volumes have increased additional distribution capacity became essential. To address this GM **Jonathan Mainga** arranged purchase of a one-acre plot on Luyansha Rd near the existing Head Office that has been developed with a state-of-the-art warehouse and offices block building.



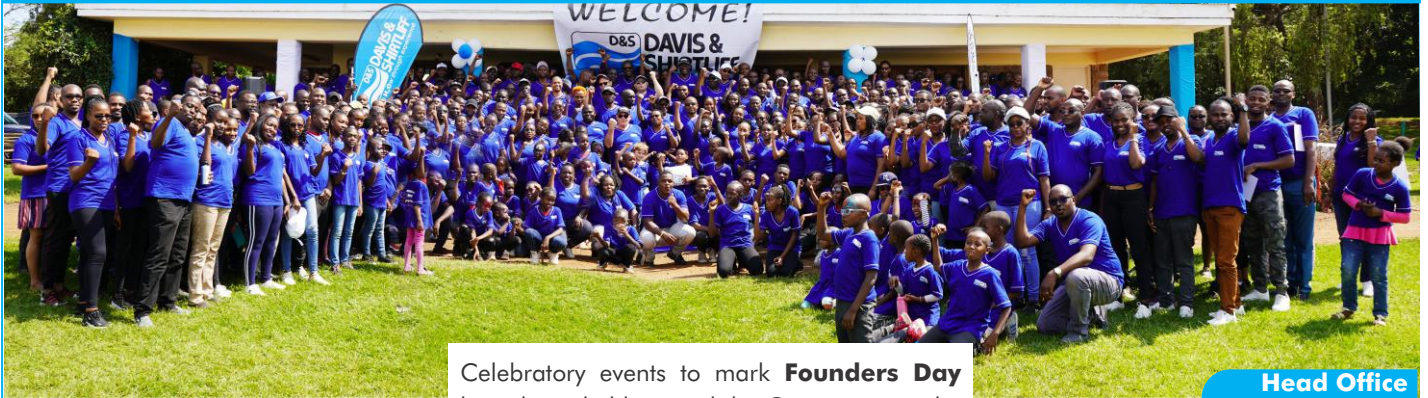
Chairman Alec Davis and D&S Zambia MD Jonathan Mainga are pictured at the official opening of the new distribution and logistics centre in Lusaka.

The complex was finished in December and officially opened by Group Chairman **Alec Davis** at an event well attended by customers,

staff and well wishers. The 2,000m² warehouse facility is fitted with high level racks to accommodate much increased stock levels and is managed on a digital warehouse management platform. The new offices also enabled the move of Supply and Finance functions to make more space available for the commercial activities. Mr. Davis particularly appreciated the architects **Timestone Architects** and

contractor **African Brothers** who working closely with the D&S team led by Jonathan and **Henry Davis** created this transformation facility that will enable D&S Zambia to reach another level.

Founders Day 2023 Celebrations



Head Office



Western Cluster



D&S Uganda



D&S Zambia

Celebratory events to mark **Founders Day** have been held around the Group as was the tradition before the pandemic with this year's theme being **tree planting**. D&S **Head Office** marked the occasion with a fun day of activities including a nature walk and games at **Karura Forest** where a tree planting session was carried out by children of staff. D&S has a long history with Karura, having initially provided support and equipment including a borehole and irrigation system for the Amani Garden which also hosts the Westgate Memorial, the forest now having the distinction of being the Country's most popular public space.

Meanwhile Kenya's major branch clusters, **Eastern, Western** and **Coast** held events at Kilimambogo Forest, Mau Forest and Watamu respectively. D&S **Zambia** made a donation at Nyumba Yanga Children's home and D&S **Tanzania** went to Sarah House Children's Home. D&S **Uganda** made a donation to Wakisa Ministries Children's Home while D&S **Rwanda** planted trees at Green Park.



Coast Cluster



Eastern Cluster



D&S Tanzania

New & Refurbished Branches



D&S Chuka Manager Benedict Ngula and Sales Engineer John Leperes are photographed outside their new premises

D&S Kenya Branches under executive **Margaret Kuchio** has opened its newest outlet in **Chuka**, on the Eastern slopes of Mt. Kenya. Branch Manager **Benedict Ngula** has opened the doors to local customers who include farmers, businessmen and real estate developers from the thriving surrounding area. The capital of Tharaka-Nithi County, Chuka boasts a large and successful university as well as several local industries.



D&S Kisumu Manager Kennedy Ojunge and his team are pictured in the impressive new showroom.

D&S Kisumu, one of the company's original branches which opened in 1998, has recently moved to larger and more modern premises in Kisumu's foremost location, **Oginga Odinga street**. Branch Manager **Kennedy Ojunge** has overseen the successful relocation exercise which will give customers a better experience as well as offering an enhanced service capacity with better stocking.

Staff News

Appointments



Weruwetsa Ngowi



Selina Pius



Mark Olalo

D&S is pleased to welcome **Weruwetsa Ngowi** and **Selina Pius** (D&S Tanzania) and **Mark Olalo** (HO Field Service). They are wished long and successful careers in the company.

10 Year Awards

Congratulations to **Michael Kanyugi** (Executive Office), **Mercy Njeri** (International Business), **Emma Kukubo** (Internal Audit), **Kenneth Were** (Field Service), **Annette Wairoma**, **Anne Olang** and **Nancy Macharia** (HO Sales), **Maxwell Malachy**, **Francis Kamau** and **Stephen Karua** (HO Mechanical Workshop), **Joseph Mwaura** (HO Construction), **Mercy Kirui**, **Moses Okwaro**, **Richard Thiru**, **Joseph Mbugua**, **Sammy Muiruri** and **Elizabeth Maina** (HO Supply), **Edwin Nyaanga**, **Nelly Nyutu**, **Richard Origa** (HO Finance), **Joseph Kimutai**, **David Chanchima**, **Raymond Kuttoh** and **Mtwana Mapingu** (D&S Coast), **Paul Muriuki** (D&S Embu), **Christopher Muli** (D&S Machakos), **Miriam Kahiga** (D&S Downtown) **Abraham Sifuna** (D&S Eldoret) **Dennis Miranyi** (D&S Kisii), **Daniel Mwendia**, **Aggrey Attila**, **Luke Okoth** and **Charles Wambua** (HO Engineering), **Maureen Omamo** and **Gilbert Barasa** (Research & Development), **Thompson Kahwa**, **Maimuna Kirumbi**, **Beatrice Roman**, **Dennis Manumbu**, **Kheri Haule** and **Trazeas Bahati** (D&S Tanzania), **Elizabeth Wakunguma** and **Jacqueline Daka** (D&S Zambia) and **Maureen Nabawagga** (D&S Uganda) on achieving 10 year awards for their loyal service.

25 Year Awards

Congratulations to **David Bolo** (HO Industrial Area) and **Mohamed Farook** (D&S Coast) on achieving 25 years of loyal service.

Retirees

Retiring at the end of May were **Daniel Kamau** (HO Field Service) after 32 years of service, **Paul Ng'ang'a** (D&S Westlands) after 27 years of service, **Thomas Osoo** (D&S Mombasa) after 11 years of service. all are thanked for their exemplary service and wished long and healthy retirements.

Altiora Peto Awards

D&S Engineering	Albert Omondi
D&S Supply	William Asiri
D&S Service	Lewis Njeru
D&S Office	Patrick Gakono
Industrial Area	Kynne Kituku
Nairobi Cluster	George Odiwour
Eastern Cluster	Peter Mukururo
Western Cluster	George Kioko
Coast Cluster	John Gathogo
Tanzania	Johnson Mugomba
Zambia	Thelma Silungwe
Uganda	Milly Kure
Rwanda	Emily Umugwaneza

Staff Profile - Louis Nyamwaya



Louis Nyamwaya is a Senior Sales and Marketing professional who joined D&S Kenya in 2016 to start a division focusing on distribution which is now a highly successful and important activity Group wide.

Hailing from Nairobi, Louis schooled at Aga Khan Primary and St Mary's Mosochi Kisii before completing his secondary education at Strathmore School. For tertiary education he travelled to the UK where he obtained a degree in accountancy from the Metropolitan University and is also a member of the Chartered Institute of Marketing and as well as an MBA.

Having begun his career as an external auditor, Louis changed course to lead sales teams selling everything from Toshiba laptops to conferencing space to car batteries. Having heard of D&S while working in a related industry, he was impressed by the company's brand equity and market presence and he was pleased to join the Group, his first day being his most memorable. Of D&S he enjoys the family feel and culture of independence and describes his colleagues as supportive and fun to be around.

A man of strong Christian faith and a senior bachelor, Louis is dedicated to his career and is also an accomplished body builder, conservationist, outdoors man and motoring enthusiast. His future plans including becoming a bush pilot in the ongoing fight to conserve the environment. Blessed with living parents Janet and John, he comes from a family of successful entrepreneurs and business people.

He cites his core philosophies in life as prayer, humility and forgiveness and regards resilience as his core personal strength. From strong values to physical strength, Louis and his team have certainly delivered strong performance for the D&S Group in the distribution function.

#Improving Lives



D&S Rongai under branch manager Amos Mutunga in partnership with Rotary Club of Nairobi Nabo have supplied and installed a Dayliff submersible motor at Ereteti Primary School to rehabilitate a damaged borehole. Pictured is Amos, Rotary's Wanjiku Wairia and students from Ereteti during the commissioning.

D&S Pictorial

Women in Leadership Program



The Women in Leadership program initiated by executive Margaret Kuchio is a monthly forum aimed at harnessing talents and skills of ladies within the group. The program focuses both internal and external speakers who focus on excellence in both professional and personal contexts. Pictured after one of the sessions is D&S team led by Margaret with GM Isuzu East Africa Rita Kavashe.

D&S HO Fire Set



D&S Kiambu under Branch Manager Bella Abong and HO Manufacturing have assembled a large Dayliff FLA fire set capable of delivering 240m³/hr of emergency water to a large Nairobi residential property. Pictured with the plant is the Manufacturing team led by Engineer Amos Wambura.

D&S Tatu Strathmore Visit



Strathmore Business School Senior Management Leadership Programme recently toured D&S Tatu Distribution Centre where they were appraised on D&S' logistics and warehousing systems. Pictured is D&S team led by Supply Director Henry Davis and Strathmore team led by Senior Manager iLab Africa Richard Wanjohi.

D&S Zimbabwe Binga Project



D&S Zimbabwe under Country Manager Ishmael Mashonganyika have supplied and installed a series of solar powered borehole pumping systems in two sites in rural Binga. The systems will ensure constant water supply to the local community improving their quality of life. Pictured is Ishmael with community members after one of the installations.

Turkana Wind Water Plant



D&S Westlands under Branch Manager David Ngari have supplied and installed a Dayliff DUF 50m³/hr Ultra filtration plant and RO system at a camp within the Turkana Wind Power complex to treat water from 5 boreholes. Pictured is D&S team led by Group Chairman Alec Davis during commissioning and handover to Site Manager Brian Laval.

D&S Rwanda Stockist Cocktail



D&S Rwanda under GM James Ngugi have hosted a cocktail event for stockist and trade customers at M Hotel. The cocktail provided networking opportunities and offered a deeper understanding of the D&S range of products and solutions. Pictured is the team after the successful event.

D&S Dar es Salaam Irrigation Project



D&S Dar es Salaam under MD Benjamin Munyao have supplied and installed a solar irrigation system at Kanambwe National Service. The institution sought a sustainable agricultural solution to effectively irrigate the 5-acre farm. Pictured after the successful installation is D&S staffer Rackson Ngela with the National Service team led by FAO Ambassador Tipo Nyabenyi Tito.

D&S Coast WASPA Expo



Water Services Providers Association (WASPA) hosted the 2023 Kenya Water & Sanitation International Conference & Exhibition at Sarova White Sands where D&S Mombasa led by Yusuf Siraj took up a stand to showcase the D&S range of advanced solutions. Pictured at the stand are D&S Sales Engineers Hosea Karanja & Japheth Karisa and Ministry of Water County representatives led by CECM Emily Achieng.