



Mr Andrea Rovatti, President of Rovatti Pompe and Chairman Alec Davis are pictured at D&S Head Office with Group CEO George Mbugua, MD Edward Davis, Area Manager Stephane Blaszak and Product Manager Stephen Njoroge.

FROM THE CHAIRMAN



It's always surprising how quickly the new year sprints ahead after the Christmas break and already we are approaching Easter! As usual there has been plenty of activity at D&S as the focus turns to executing plans and already much has been achieved. An important development to report is the expansion of our pumping activities with the establishment of a specialised team to develop this major activity for us. As well as the established range of **Dayliff**, **Pedrollo** and **Grundfos** products we have linked up with Rovatti, a respected Italian manufacturer of large pumps that will provide solutions for bigger pumping applications. We were honoured to be visited recently by the company owner, Mr **Andrea Rovatti**, and regional sales manager **Stephane Blaszak** when strategies for growing their business in our markets was discussed. D&S is the traditional market leader in pumping solutions and this new partnership will expand the options we can offer.

A key project has been the establishment of a **Chemical production facility** in a dedicated unit at Athi River. Led by technical director **Philip Holi** and Chemical segment manager **John Waema**, a number of products are already being produced and more will be added as the unit becomes established. This is anticipated to be another important new business activity for the Group.

Also in hand is continued expansion of the Branch network, the latest initiative being establishing a presence in **Burundi**. Guided by International Business Director **Anthony Wangonde**, the market is managed by French-speaker **Mercy Njeri** who has already developed a strong customer base that will now be supported by the new subsidiary. This is the eleventh regional market where D&S has a presence, and more are under consideration as we take advantage of the many opportunities available with our wide product range and efficient distribution infrastructure. The branch network is also expanding in established markets with new locations being opened in Kajiado in Kenya and **downtown Kampala** in Uganda, the Group now having over 100 branches!

Finally, some news from **Dundori Rd Head Office** where the site redevelopment continues, and a new **Service Office and Workshop** has been opened on the Beta site. It is greatly expanded from the previous facility with specialised testing equipment, extra space and a much improved working environment that will further enhance the customer service experience. The facility was designed by the Service team of GM Industrial Area **David Bolo**, Group Service Manager **Charles Kebaso** and Service Manager **Amos Wambura** and I'm grateful for the excellent outcome achieved.

PRODUCT OF THE MONTH

DAYLIFF CHEMICALS

Dayliff **Swimming Pool and Water Treatment Chemicals** have a long-established reputation in the market for effectiveness, value and widespread availability through the D&S Group's regional branch network. Catering for varied applications including swimming pools and water treatment from domestic sanitation to industrial RO and Boiler chemicals, the D&S range includes products from respected international suppliers **Genesys** and **Kurita** as well as a wide range of locally formulated **Dayliff** options.

POOL CHEMICALS



DAYLIFF
Chlorine 90

DAYLIFF
Pool Magic Plus

DAYLIFF
Algicure

WATER TREATMENT CHEMICALS



DAYLIFF
Chlorine 65

DAYLIFF
Flocculant

DAYLIFF
Antiscalant

NEW CHEMICAL PRODUCTION AT ATHI COMMISSIONED

The Technical Division under Director **Philip Holi** has opened an impressive new chemical plant at Athi River, Machakos County. Focusing on the production and formulation of Dayliff chemicals for the water treatment and swimming pool segments, the facility will improve product availability and value as well as providing a base for innovation in the important sectors which have a direct impact on sanitation, hygiene and health. Supervised by Production Manager **Dickson Marangu** and Chemical segment Manager **John Waema**, the facility is unique in the region and is expected to contribute positively to the local economy. Pictured are the Chairman **Alec Davis**, CEO **George Mbugua** with other Executives and staff during the commissioning of the plant.



NEW SERVICE CENTRE AT HEAD OFFICE OPENS



A new and technically advanced **Service Centre** has opened on the site of a former warehouse at the D&S Group's main site on **Dundori Road** in Nairobi's Industrial Area. Replacing the previous service workshop which had been operational since 2009, the new facility is several times larger and offers higher capacity for **testing, repairing, and servicing** of D&S equipment. As well as a new **digitally monitored pump test rig** for surface and submersible pumps, the facility boasts an **electronics workshop, technician's training center and integrated engine product testing area**. Directly adjacent to the new premises is an office block where group and local Service departments have relocated and where the **iDayliff remote monitoring and control center** is housed. The new facility represents a significant investment and will improve service efficiency for the Group. Pictured is a view of the centre.

D&S NETWORK ESTABLISHES 100TH BRANCH

The D&S Group has recently opened new branches in **Kenya** and **Uganda**, with the total number of outlets now exceeding 100. D&S Kenya Branch Network under **Margaret Kuchio** has opened its 60th unit in Kajjido and D&S Uganda MD **Patrick Mufwoya** has taken the initiative to open a branch on Jinja Road, Kampala. In addition, **D&S Marsabit** has relocated to a larger and purpose-built premises in Marsabit Town and affiliate company **D&S Ethiopia** under GM **Dejene Woldemariam** has moved into impressive new premises in Addis Ababa. Pictured is the D&S Uganda team at the opening of the new branch.



D&S KISUMU NYAGINA BEACH SOLAR UF PROJECT



Davis & Shirliff in partnership with **ChildFund** and **DuPont** and have commissioned an ultra-filtration water treatment plant in **Nyagina Beach**, Homabay County which will ensure access to clean and adequate water supply for the community of over 7,500 residents living along the shores of Lake Victoria. Consumption of untreated water from the lake has exposed children to pathogens, stunting their development as well as exposing them to waterborne diseases. The plant will help mitigate these issues and also reduce time spent by young girls fetching water.

Pictured during the commissioning are County Executive Committee - Water, Dr. **Joash Aloo**, ChildFund International, Africa Regional Director **Chege Ngugi**, D&S Kisumu Branch Manager, **Kennedy Ojunge**, CSR Coordinator, **Nur Riday**.



PUMP CONTROL CENTRE



D&S successfully completed rigorous factory acceptance testing for a **Dayliff pump control centre** designed for a leading petroleum distributor. The units were designed and assembled by the Digital Engineering Division and include industrial standard **Schneider Electric Altivar variable speed drives** (comprising 5 units of 45kW and 1 unit of 75kW) equipped with advanced protection and control features. Additionally, the assembly incorporates a graphical operator panel for centralized monitoring and control of pumps and process instrumentation, ensuring seamless management of operations at the fuel depot.



MULTI PUMP CONTROL PANELS



D&S has delivered **multi pump automation** for a large beverage manufacturer. The plant's control system features Dayliff soft starter control panels with advanced pump protection and iDayliff IoT remote monitoring system. Pictured is field engineer **Kennedy Owitchira** on routine post-installation inspection.

D&S DONATES PUMPING SYSTEM TO NGAREMARA



Ngaremara Primary School in Isiolo County, Kenya, accommodates 1,200 students and is surrounded by a community of nearly 5,000 residents. The community depended on an outdated borehole that has since fallen into disrepair. Their sole water source then became the Ngaremara River which flows biannually.

The school which runs a feeding program along with supplying water to fulfill all sanitation and hygiene needs found itself overwhelmed by the lack of clean water. The **D&S Improving Lives Initiative**, in partnership with **Well Aware International** installed a solar powered pumping system for the school which delivers 10,000litrs of water per hour and will transform lives of the community. Pictured during the commissioning are partners, staff, pupils, and community members.



Did You Know ?

Up to 78% of your body is made of water. Your brain is made up of 73% water, and so is your heart. Your bones are 31% water, your muscles and kidneys are 79%, and your skin is 64%. A whopping 83% of water makes up your lungs.

D&S UGANDA HUAWEI LAUNCH



D&S Uganda and Huawei have held a partnership **launch of digital power and energy storage solutions** at an event in Kampala. Pictured are D&S Uganda MD Patrick Mufwoya, Group Solar Manager **Norman Chege**, Commercial Sales Manager **Salome Mulano** with Huawei Technical Service Manager **Collins Mulei** at the successful event.

D&S COAST WATER FEATURE PROJECT



D&S Mombasa have supplied and installed a series of dynamic **pool water features** at a prominent luxury hotel in the coastal region with the aim of enriching guest experience. Pictured is the fountain installation in action during a nighttime sequence.

SHOFCO WATER TREATMENT PROJECT



SHOFCO have partnered with D&S Retail and installed a series of clean water plants in Nairobi's Kibera area. The lifechanging systems will provide substantial volumes of clean water, supporting SHOFCO's mission to support education for women and girls. Pictured during the handover ceremony, are D&S team led by **Nancy Macharia** and SHOFCO Wash Manager **Jamlick Mutie**

D&S POOL TRADERS DINNER



Segment lead **Stephen Muhia** and the D&S Pool department have hosted Pool Traders at a working dinner at **Panari Hotel** where a spectrum of innovative pool products and cutting-edge technologies were presented. MD **Edward Davis** and GM Industrial Area **David Bolo** are pictured with participants after the successful event.

D&S MOMBASA INSTALLS REVERSE OSMOSIS PLANT



D&S Mombasa have installed a 20m³/hr Reverse Osmosis Plant for a large logistics client in Mombasa. HO Technicians **Dickson Marangu**, **Nicholas Kituu** and **Sylvester Omondi** are pictured in the plant room after successfully assembling the equipment and conducting satisfactory tests.

D&S HO IRRIGATION PROJECT



D&S HO Irrigation department, led by **Stephen Wambua**, have supplied, and installed cutting-edge irrigation equipment at a Golf Club in Western Kenya. Pictured during testing are the green landscapes which will benefit from the sustainable water management sprinklers provided by the new system.

D&S MALINDI POOL MASTERS SEMINAR



Embodying D&S's dedication to knowledge-sharing and customer service excellence, **Stephen Muhia** has hosted a series of **Dayliff Pool Masters seminars** along the Kenyan Coast. Unveiling the latest products and services as well as training on pool care best practice, the events were well received. Captured post-event are the participants with Branch Manager **John Kioko** in Malindi.

D&S UGANDA HACH TRAINING AND LAB LAUNCH



D&S Uganda have marked the opening of their accredited **water testing laboratory** by hosting a training on partner Hach Industries analytical instruments and reagents for water testing. MD **Patrick Mufwoya** and Hach's Regional Channel Manager, East Africa **Rodgers Obare** are pictured with participants after the session at JR Complex in Kampala.